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	2018		77,595,800.85		
37,957,325.3			-36,416,951.08		
			2018		
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3	35048112230105003		2023-01-05	2023-07-04
4	35048112230316001		2023-03-16	2023-09-15
5	35048112230323008		2023-03-23	2023-09-22
6	35048112230407003		2023-04-07	2023-10-06
7	35048112230423003		2023-04-23	2023-10-22
8	35048112230423004		2023-04-23	2023-10-22
9	35048112230423006		2023-04-23	2023-10-22
10	35048112230424004		2023-04-24	2023-10-23
11	35048112230424005			

16	35048112230511002		2023-05-11 2023-11-10
17	35048112230511001		2023-05-11 2023-11-10

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	2023 1-3			2022		
	7,512.83	92.52%	77.66%	41,620.99	94.98%	73.6%
	606.97	7.48%	34.32%	2,201.31	5.02%	3.72%
	8,119.80	100.00%	74.42%	43,822.30	100%	

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	2022	2021	2020
	63.80%	58.71%	50.12%
	18.52%	2.34%	9.22%
	53.84%	50.43%	60.87%
	45.39%	37.16%	40.07%
	70.13%	64.74%	42.36%

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		4,902.17			
2021	6	22			104,744.00
		21,755.05			
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		6,013.30			

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1	4,372.56	13.28	22,033.00	329.27	1,984.55	30	2021	217	2021	3
2	19,349.45	61.40	104,744.00	315.16	1,847.31	22	2021	217	2021	6
3	5,326.28	16.73	26,125.00	318.45	2,038.77		2022	82	2022	5 5
4	31,197.27	90.67	168,952.00	344.06	1,846.52	16	2022	240	2022	6
5	38,971.50	114.36	196,405.00	340.77	1,984.24	26	2022	247	2022	12
	99,217.06	296.44	518,259.00	334.70	1,914.43					

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1	2021 41	4,902.17	22,033.00		2,224.92
2	2021 217	21,755.05	104,744.00		2,076.97
3	2022 82	6,013.30	26,125.00		2,301.74
4	2022 240	34,794.71	168,952.00		2,059.44
5	2022 247	42,956.87	196,405.00		2,187.16
		110,422.10	518,259.00		2,130.64

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1	LQ000 16463	2090	2,090.00	284.86	1,362.97	2021/2/26	
2	LQ000 16464	6	4,071.00	844.05	2,073.32	2020/10/29	
3	LQ000 16465	7682 3081	10,763.00	1,641.6	1,525.23	2020/11/26	
4	GXLQ ZXQY 22-6	20220401	2,235.00	641.00	2,868.01	2022/3/25	
			6,161.00	1,128.91	1,957.38	-	-

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2016	4,505.04	19,422.60	2,319.49
2015	5,488.62	24,440.10	2,245.74
2014	8,222.45	30,713.70	2,677.13
	18,216.11	74,576.40	2,442.61

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1	2021 037		9,336.05	45,559.00	2,049.22	2021 9
2	2021 038		8,507.26	46,794.00	1,818.02	2021 9
3	2021 039		6,135.40	39,550.00	1,551.30	2021 9
4	[2021]06919		5,168.45	23,524.00	2,197.10	2021 7
5	2021 001		6,930.87	31,914.00	2,171.73	2021 7
6	2021 002		8,103.73	35,576.00	2,277.86	2021 7
7	2021 003		7,752.77	37,003.00	2,095.17	2021 7
8	2021 004		6,124.11	32,510.00	1,883.76	2021 7
9	2020 3014		4,292.86	20,598.00	2,084.11	2020 8
10	[2020]09458		4,292.86	20,598.00	2,084.11	2020 8
11	2020 003		4,322.73	20,938.00	2,064.54	2020 6
12	2020 004		5,213.31	24,536.00	2,124.76	2020 6

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13	2020 005		5,323.72	23,479.00	2,267.44	2020 6
14	2020 006		2,251.95	10,481.00	2,148.60	2020 6
15	2020 007		1,936.53	9,071.00	2,134.86	2020 6
16	2020 008		2,709.01	10,772.00	2,514.86	2020 6
17	2020 009		812.89	3,118.00	2,607.09	2020 6
18	2020 010		3,701.88	27,528.00	1,344.77	2020 6
19	2020 002		86,989.41	501,164.00	1,735.75	2020 5
20	2020 001		9,203.51	53,372.00	1,724.41	2020 3
			189,109.30	1,018,085.00	1,857.50	-

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		9,764.68	25.62	381.15	
		10,171.37	13.26	767.30	
		468.93	1.44	326.78	
		7,048.39	38.84	181.49	
		889.68	-	-	
		46,342.61	111.61	415.21	-
	-	261.14	4.19	62.29	
	-	3,796.42	18.33	207.07	
	-	50,400.17	134.14	375.73	-

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	3.69	-	3.69
	969.44	-	969.44
	58,357.93	-	58,357.93

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	24.19	77.20	53.93	
	21.85	4.12	17.05	
	18.43	16.22	0.17	
	7.25	87.39	43.44	
	1.40	2.51	0.87	
	73.12	187.44	115.46	-

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	0.12	0.94	0.04	-
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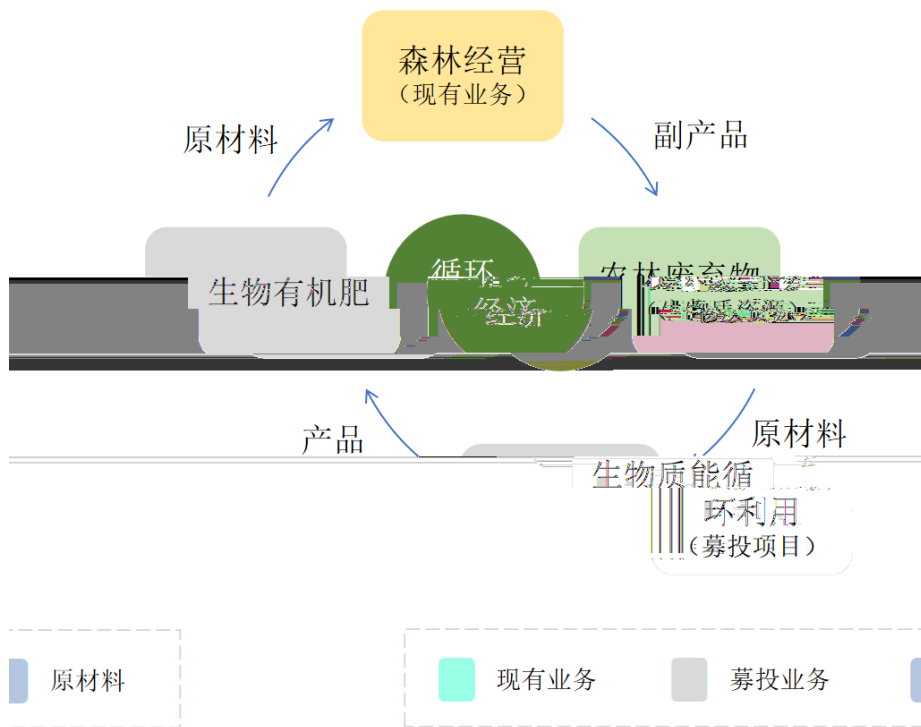
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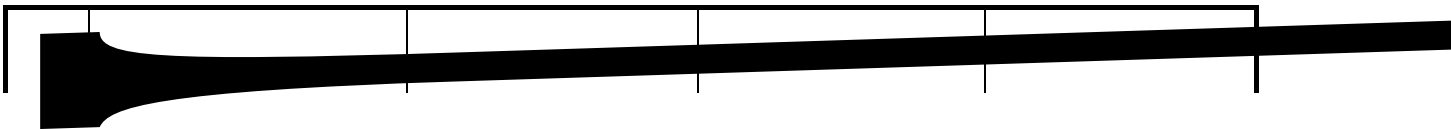
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	2023-3-31	2022-12-31	2021-12-31	2020-12-31
	0.23	0.25	2.08	42.49
	19,539.60	24,656.82	13,055.04	13,750.52
	423.04	158.17	168.00	164.75
	19,962.87	24,815.24	13,225.11	13,957.75
	2023-3-31	2022-12-31	2021-12-31	2020-12-31
	117,442.57	112,838.57	136,554.51	151,885.68
	18,123.54	18,927.85	68,586.09	89,287.97
%	15.43%	16.77%	50.23%	58.79%

2023 3 31

19,962.87

15.43%

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	31,600.00	0

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	2023 1-3	2022	2021	2020
	11,673.46	73,352.29	47,596.72	51,816.08
	5,408.31	26,860.76	5,465.49	3,672.17
	5,754.22	44,244.98	16,434.38	4,388.06

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地区	产需差 (亿方)	2021年产量(亿方)	产量占比(%)	消费量(亿方)	消费量占比(%)
四川省	261.2	294.2	25.8%	268.0	6.5%
新疆区	223.6	387.6	16.2%	162.0	4.5%
内蒙古	189.5	260.3	12.7%	71.0	2.0%
陕西省	122.1	294.1	14.3%	172.0	4.8%
山西省	21.5	122.6	6.0%	101.3	2.8%
青海省	21.0	62.0	3.0%	41.0	1.1%
西藏区	-0.5	0.0	0.0%	0.6	0.0%
黑龙江省	-4.5	50.5	2.5%	55.0	1.5%
贵州省	20.0	14.8	0.6%	5.2	0.3%
云南省	25.0	-25.0	0.7%	0.0	0.0%
广西区	30.0	29.8	0.8%	0.2	0.0%
重庆市	-123.7	-36.6	3.5%	87.1	4.2%
宁夏区	37.0	-36.8	1.0%	0.2	0.0%
甘肃省	42.0	-37.8	1.2%	4.2	0.2%
陕西省	43.0	-49.0	1.2%	0.0	0.0%
湖南省	51.0	-51.0	1.4%	0.0	0.0%
海南省	69.0	-61.0	1.9%	8.0	0.4%
安徽省	72.0	-69.7	2.0%	2.3	0.1%
天津市	109.0	-70.0	3.1%	39.0	1.9%
福建省	78.6	-78.6	2.2%	0.0	0.0%
湖北省	84.0	-82.7	2.4%	1.3	0.1%
辽宁省	92.0	-84.1	2.0%	7.9	0.4%
上海市	119.0	-101.8	3.3%	17.2	0.8%
河南省	151.0	-123.1	3.7%	2.9	0.1%
浙江省	191.8	0.0	0.0%	0.0	0.0%
北京市	217.1	0.0	0.0%	0.0	0.0%
河北省	278.0	277.7	6.4%	5.3	0.3%
山东省	236.6	0.0	0.0%	0.0	0.0%
广东省	6.5%	364.0	10.2%	132.5	3.6%
江苏省	0.0%	313.7	8.8%	0.9	0.0%

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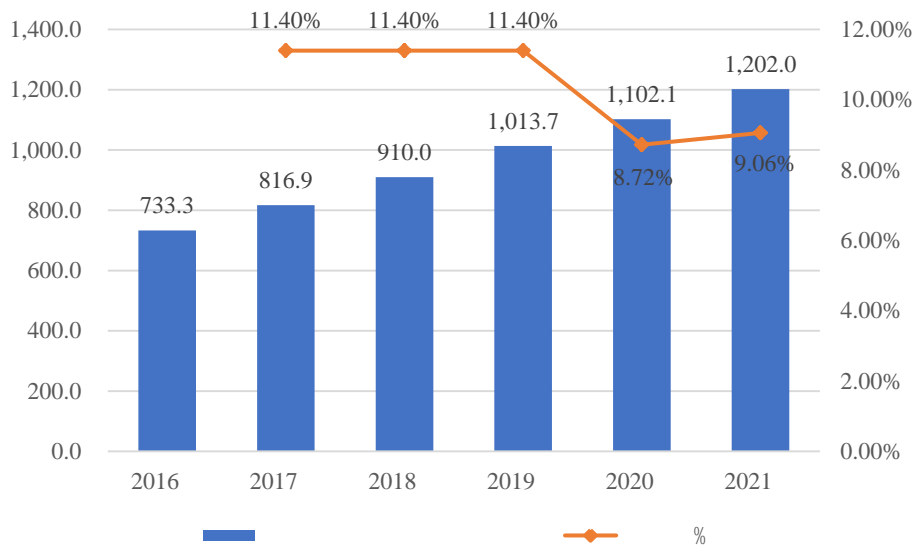
2021

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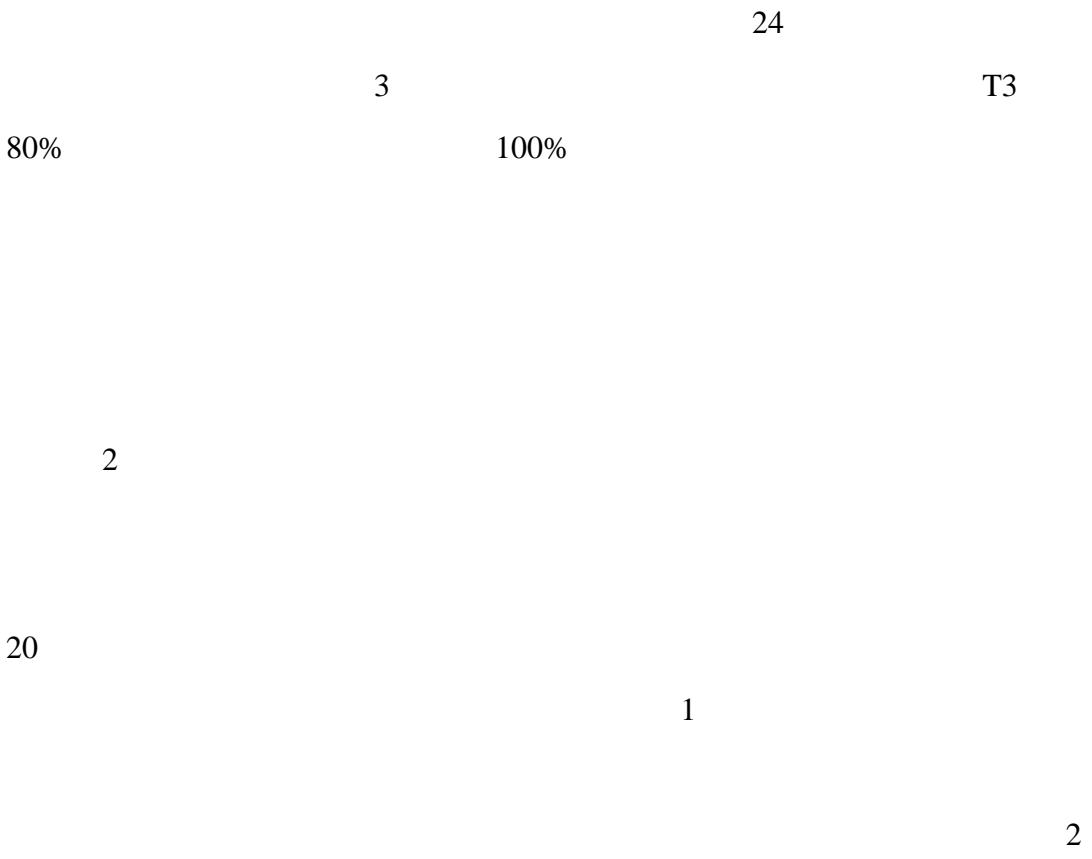
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2		17,214.23	
3,621.32		35.61%	8.94%
	9.47		
2		17,214.23	
3,684.35		36.03%	9.09%
	9.39		

	T1	T2	T3	T4	T5	T6
	-	-	80%	100%		

3	T4	T5	T6
80%	100%	100%	100%
6.00	7.50	7.50	7.50
50.00	1,363.50	1,377.14	1,390.91
00.00	10,226.25	10,328.51	10,431.80

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	211,200.00	153.00	3,231.36	1%
	33,870.00	755.00	2,557.19	

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		6,743.94	15.30%	6.73	2019
	65 40	100,313.04	13.68%	6.64	2018

] TJETQQ474.54 721.g5[(] TJETQQ40.44 737.22 52.92 31.2 re5036 156TleWT-8.28 709.08 Tm054 721.g5[(]

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2022 31

2023 5 18

2023 5 16

2023 6

2

2023 6

1

1

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3

4

2

1

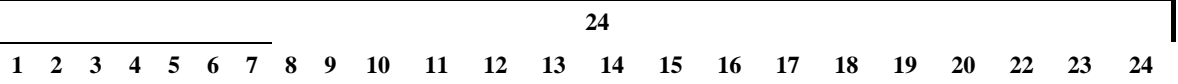
2

2023 6

3

1

24



		%	
	20	5	
	10 15	5	
	20	0	

		100%	
1	a)	5,788.05	5,759.56
		2,752.82	2,752.82
		2,750.33	2,750.33
		284.91	284.91
2			
2022	(b)	75,663.07	75,663.07
	(c)	33,760.61	34,428.45
		16,880.31	17,214.23
		16,880.31	17,214.23
		-	-
	2022 (a/b)	7.65%	7.61%
	(a/c)	17.14%	16.73%
3			
2022	(d)	26,860.76	26,860.76
	(e)	7,349.81	7,305.66



1

1

2022



"

A 43,604,651

6.88 /

30,000 "

1

1

2

2

43,604,651

1

	2022/12/31	2021/12/31	2020/12/31
	21,013,442.72	18,618,450.20	16,473,243.55
	7,171,476.20	5,694,255.05	5,461,633.04
	2022	2021	2020
	20,505,676.78	21,158,334.65	20,432,687.36
	102,187.36	45,646.24	127,769.33
	50,682.44	21,062.62	96,827.32

2022

1,529,942.50

2



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2022

2023 010305

2022

2

3

2

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2

4 5 6 7 8 9

2023 2 7



5

5.63

28.15

10

5

16.73% 78.84%

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3				
4				
5				
6				



" "

2023 4 25

1	2023-05-06			
2	2023-05-11			
3	2023-05-12			
4	2023-05-17		5 15	
5	2023-05-18			



(本单页正文为《关于福建省永安林业(集团)股份有限公司申请特定对象发行股票审核问询函的回复报告》之发行人盖章页)



福建省永安林业(集团)股份有限公司

（本页无正文，为《关于福建省永安林业（集团）股份有限公司申请向特定对象发行股票审核问询函的回复报告》之保荐机构签章页）

保荐代表人：

白云龙

白云龙

冀超伟

冀超伟



2023年5月29日

保荐机构法定代表人、董事长声明

本人已认真阅读《关于福建省永安林业（集团）股份有限公司申请向特定对象发行股票审核问询函的回复报告》的全部内容，了解回复报告涉及问题的

内容，并在此基础上对发行人本次发行股票审核问询函的回复报告进行了核查，未发现回复报告存在虚假记载、误导性陈述或者重大遗漏的情形，且对回复报告中的相关内容进行了验证，并出具了专业判断。

本人同意将上述回复报告作为本次发行股票审核问询函的回复报告，并同意将上述回复报告作为本次发行股票审核问询函的回复报告，并同意将上述回复报告作为本次发行股票审核问询函的回复报告。

